## Anna Maria Sales Team's Real Estate Report



# Happy St. Patrick's Day!

### **March 2015**

Island Highlights...

Monthly Island Sales Stats

Just Listed

Recently Sold

Hot Pick of the Month

.....



**Island Market Statistics** 

### **Monthly Island Sales Info**

### February 2015



#### **February Sales**

# 2015 - Sold Price up 8.4% from last year Single Family

**Home Sales - 14** \$720,488 Avg Sold price 2014 Single Family Home Sales - 14 \$644,564 Avg Sold price

#### 2015 -<u>Sold Price up 14.5%</u> from last year Condo

**Sales - 10 \$382,050** Avg Sold price **2014 - Condo Sales - 9 \$333,632** Avg Sold price

# **Island Highlights Anna Maria Island...**

## **All Signs Point to Florida**

Experts across the country agree that Florida's real estate market is positioned for ideal investment. Ed Hyman, Evercore ISI's Chairman amd Wall Street's reigning number one economist for an unprecedented 35 years running, is advising people to "Buy Assets". On his recent interview on NPR's Consuelo Mack WealthTrack, Hyman suggests buying assets, like a place in Florida. He also says now is the time, otherwise people will look back in 5 years and wish they had.

With interest rates still low and inventory shrinking, it is the opportune time to take advantage of pricing and growth opportunities. We are seeing values appreciate and time on the market deplete. If you see something you are interested in, the time you have to buy is shrinking. Below are graphics illustrating the pricing and market trends over the last few years. With less supply and increasing demand, prices increase. Real Estate values in the Florida market are on the rise, and the Anna Maria Island area is seeing the momentum.

#### **INVENTORY IS DEPLETING:**

#### 2015 <u>Sold Price down 1.7%</u> from last year Multi-Family

Home Sales - 1

**\$415,000** Avg Sold price

2014

Multi-Family Home Sales - 2

**\$422,092** Avg Sold price

2015 -

# **Sold Price up 15.4%** from last year

**Vacant Lot** 

Sales - 1

**\$480,000** Avg Sold price **2014** -

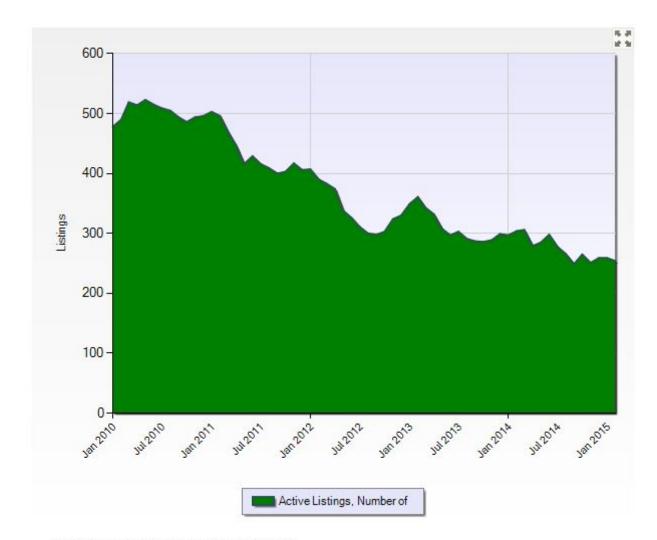
Vacant Lot Sales - 1

**\$416,000** Avg Sold price

# Anna Maria Sales Team's FOR SALE!



**PRICE REDUCED!!** 3 bed/3 bath waterfront home Harbour Isle



Time frame is from Jan 2010 to Feb 2015 MLS Zip is one of '34217 - Holmes Beach/Bradenton Beach ', '34218 - Holmes Beach/Bradenton Beach'

Results calculated from approximately 3,100 listings

Anna Maria Island Listings 2010-2015

#### **PRICES ARE ON THE RISE:**

#### **ONLY \$549,000**

This beautiful Coach style home shows like a model! Exclusively available Nassau design includes over \$40,000. in upgrades. This home is light, bright and ready to move right in. A stunning 3 bed/3 bath home located in Harbor Isle, a gated waterfront community on Anna Maria Sound with all the amenities! Come enjoy the incredible views from your private sun room in this impeccably kept home located on a quiet cul-de-sac next to the preserve. Custom features highlight this gorgeous, open space with private elevator...

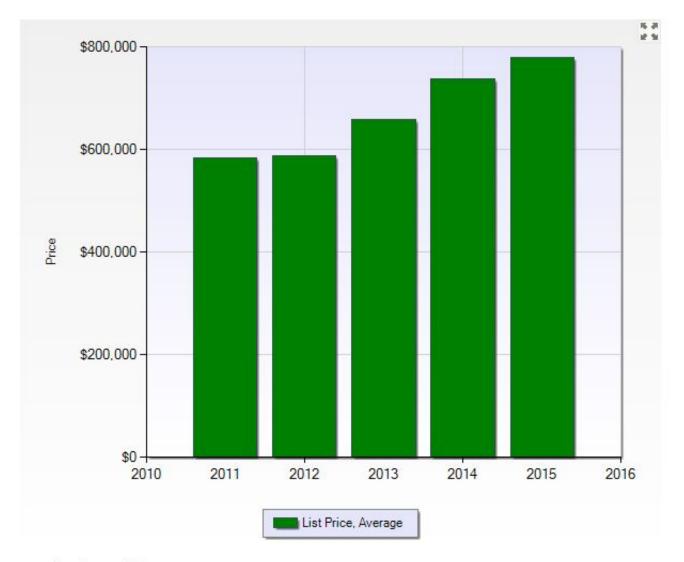
#### Learn More...



PRICE REDUCED!!
2 bed/ 2 bath Villa
Perico Bay Club
ONLY \$229,000

Bright & beautiful, this 2 bed/2 bath villa is a perfect Florida getaway! From its eat-in kitchen, to its enclosed lanai, this private sanctuary has it all...

#### Learn more...



Time frame is from Jan 2011 to Dec 2015
MLS Zip is one of '34216 - Anna Maria', '34217 - Holmes Beach/Bradenton Beach ', '34218 - Holmes Beach/Bradenton Beach'
Results calculated from 2,909 listings

Average List Prices 2010-2015

#### TIME ON THE MARKET IS SHRINKING:



# GREAT RENTAL!! 1 bed/1 bath condo GULF FRONT RESORT \$279,000

You've found the perfect beach getaway! This is a **GREAT rental - over \$29k** in 2014! This bright & open 1 bed/1 bath ground floor condo has everything...

Learn more...

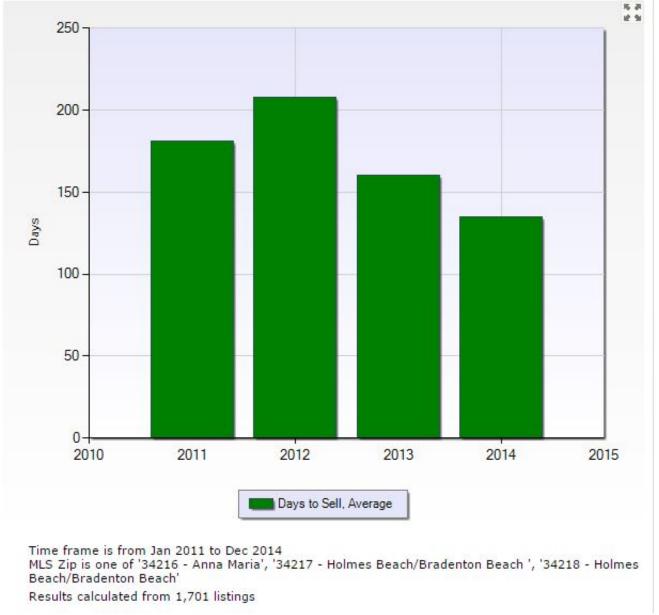
# Anna Maria Sales Team's **SOLD!**

#### WE SOLD -

**522 Pine 2D - \$250,000** 2b/2b condo in the heart of Anna Maria!

**WE SOLD-**

311 64th -\$585,000 Wonderful 3b/2b with great rentals!



Days to Sell on Anna Maria Island

The bottom line is: supply is low, demand is high, and interest rates are still under 5%. Talk to us today about helping make your Island dreams a reality.





Expert picks for great buys in today's market!

Contact Kathleen & Erin for more info today!

#### **Great Value-**

Wonderful 2/2 condo only a block to the beach! **ONLY \$339,000** 

#### **Great Investment-**

Adorable 2/2 condo with great rentals - a frisbee throw to the beach -  $\,$ 

ONLY \$369,000

#### **Great Potential-**

Large 4/2 home located on the beautiful North End! **ONLY \$535,000** 

#### **Great Location-**

Anna Maria Island is enjoying the accolades of being named by Trip Advisor and Conde Nast Traveler among the country's top beaches, and top beach sand...we are a destination that people around the country are enjoying. Take advantage of this notoriety and reach your Real Estate goals.

To purchase your dream spot, contact us today!

### The Anna Maria Sales Team

Kathleen White & Erin Joy Heckler www.AnnaMariaSales.com Whether buying or selling, the Anna Maria Sales Team is here for all your real estate needs.

#### Contact:

### Kathleen White

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### Erin Joy Heckler

941-448-5616 Erin@IslandReal.com

# **Anna Maria Sales Team**

"The Anna Maria Sales Team ~ your Island experts for your Island life..."



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Call the girls...



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