



Anna Maria Sales Team's Real Estate Report

July 2015

Island Highlights-Curb Appeal

.....
Hot Pick of the Month

.....
Monthly Island Sales Stats

.....
For Sale

.....
Recently Sold



Featured FOR SALE -Sailfish Beach Resort

Monthly Island Sales Info

Island Highlights

June 2015



June Sales

2015 -
Sold Price down 3% since 2014

Single Family Home Sales- 19

\$768,921 Avg Sold price

2014 Home Sales - 22

\$794,382 Avg Sold price

2015 -
Sold Price up 33% since 2014

Condo Sales- 15

\$407,633 Avg Sold price

2014 Condo Sales- 12

\$306,242 Avg Sold price

2015 -
Sold Price up 18% since 2014

Multi-Family Home Sales - 2

\$427,500 Avg Sold price

Anna Maria Island...

6 Landscaping Tricks That Wow Buyers



BY BARBARA BALLINGER

Landscape designer Michael Glassman has cooked up a recipe for guar

1. Add splashes of color. With every changing season, a landscape sh new display of colors, textures, and fragrances. "It's best to use one or tv them," Glassman says. Example: white iceberg roses that bloom in sprir fall as a backdrop; in front, a contrasting punch of purple salvia or laver at the same time; and as an accent, a crape myrtle tree that provides changing leaf colors in fall and interesting branches come winter.

2. Size trees and shrubs to scale. These should be planted in the right scale for the house so that they don't block windows, doors, and other architectural features on the home's facade. A large two-story house can handle a redwood, Chinese pistache, sycamore, or scarlet oak, but a one-story cottage is better paired with a crabapple, or eastern redbud. Too many trees cast too much shadow and



2014 Multi-Family Home Sales - 4
\$363,725 Avg Sold price

2015-
Sold Price up 10% since 2014
Vacant Land Sales - 1
\$545,000 Avg Sold price

2014 Vacant Land Sales - 2
\$495,000
Avg Sold price

Anna Maria Sales Team's
FOR SALE!



3 bed/ 2 bath waterfront home
Anna Maria

\$849,000

This beautiful 3 bed/2 bath custom canal front home on deep sailboat water, has no bridges to the bay, and is located on a quiet cul-de-sac, overlooking mangroves with

buyers to worry about maintenance and costs.



3. Maintain a perfect lawn. A velvety green tender loving care, so be sure sellers' homes do spots. Some rocks, pebbles, boulders, drought-tolerant ornamental grasses will generate more kudos, especially in drought areas.

4. Light up the outside. Good illumination allows buyers to see a home adds drama. Sellers should use low-voltage lamps to highlight branches of specimen trees, a front door, walk, and corners of the house. But less is better. The yard shouldn't resemble an airport runway.



5. Let them hear the water. The sound of water appeals to buyers, and you shouldn't just reserve this for your backyard. A small fountain accented with rocks provides a pleasant gurgling sound, blocks street noise, and is affordable.

6. Use decorative architectural elements. A new mailbox, planted and a low fence wrapped in potato vines add cachet, particularly during when fewer plants blossom. Colors should complement the landscape and don't overdo it: Too much can seem like kitschy lawn ornaments.

Source: Michael Glassman, landscape designer, Michael Glassman and Associates, Sacramento, Calif., www.michaelglassman.com

To purchase your dream spot, contact us today!

The Anna Maria Sales Team

Kathleen White & Erin Joy Heckler

www.AnnamariaSales.com

Whether buying or selling,

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beautiful views of Bimini Bay. The open floor plan features imported Pilipino shell stone flooring throughout. The stunning kitchen with 3 inch custom island...

[Learn More...](#)



4 bed/ 3 bath Pool home
Steps to beach

\$1,249,000

This beautifully remodeled 4 bed/3 bath coastal cottage is just steps to the soft sugar sand beaches of the Gulf! Enjoy the Salt Life with this perfect island retreat. 2 master suites with private baths...

[Learn more...](#)

1 bed/1 bath
Silver Sands Gulf Front Resort

\$259,000 ~ new price!

Easy ownership with resort-style living! This is a GREAT rental - **over \$29k in 2014!** ONE of only 2 Gulf side condos under \$300k on LBK that allow short term rentals! On track for **over \$35k this year!** This bright & open 1

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Expert picks for great buys in today's market
Contact Kathleen & Erin
for more info today!

Great Value-

Beautiful 3/1 on large lot & lots of living space!

ONLY \$499,000

Great Investment-

Great remodeled 2/1 condo a block to the beach!

ONLY \$324,000

Great Potential-

Duplex with two 2/2s sooo close to the beach!

ONLY \$589,000



bed/1 bath ground floor condo has everything you need to enjoy your time on the Gulf. Be a part of Silver Sands gulf front resort...

Learn More...



**2 bed/ 2 bath Waterfront Villa
Seaside Gardens Canalfront
\$379,000**

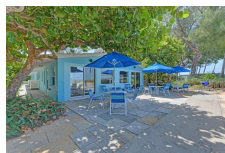
Lovely, updated waterfront villa for only \$379,000!! Jump in the boat right off your back porch... you have direct

Great Location-

600 steps to the beach!! 4/3 with lots of possibilities!

ONLY \$675,000

FEATURED FOR SALE!
Own your own Beach Resort!



4 suite beach resort

access to the intercoastal waterway on Anna Maria Sound. This light and bright totally updated 2 bedroom 2 bath villa...

[Learn more...](#)

Anna Maria Sales Team's SOLD!

WE SOLD -

6250 Holmes Blvd 72 -

\$490,000

Outstanding 3/2 in great desirable beach community!

WE SOLD -

1801 Gulf Dr 206

\$230,000

Wonderful 1/1 in bayfront community of Runaway Bay!



Anna Maria Island - Curb Appeal

DIRECT GULF FRONT

\$1,850,000

Direct Gulf Front property located in the heart of the island! Beautiful views & unlimited gorgeous Gulf front location is an 8800 sf lot and for years has been home to the classic destination, Sailfish Beach Resort. Four individual suites with kitchen and dining area and full bath. Come see the potential that 53 ft of direct Gulf front property affords...

Click [HERE](#) for more info

Anna Maria Sales Team

"The Anna Maria Sales Team ~ your Island experts for your Island life..."



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