



Anna Maria Sales Team's Real Estate Report

January 2015

**Island Highlights...Is It
Time To Buy?**

.....
Hot Pick of the Month

.....
Monthly Island Sales Stats

.....
Just Listed

.....
Recently Sold



Is Now the Time to Buy?

Monthly Island Sales Info

December 2015



December Sales

Single Family Home Sales - 17

\$759,181 Avg Sold price

Condo Sales - 15

\$358,533 Avg Sold price

Multi-Family Home Sales - 3

\$467,667 Avg Sold price

December New Listings

Single Family Homes - 26

\$1,190,000 - Avg List price

Condos - 45

\$417,000- Avg List price

Multi-Family Home Listings- 2

\$1,809,000 - Avg List price

Vacant Lots- 5

\$547,000 - Avg List price

Island Highlights

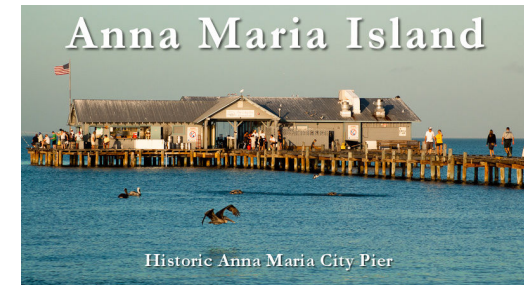
Anna Maria Island...

Wondering if it is time to buy?

Economists & Experts like:

Forbes, Kiplingers, US News & World Report, CNN Money, Zillow, Quicken & others...say YES! Here's why:

It is time to buy. 2015 is the year to buy that beautiful place on the island. If you have been thinking about purchasing real estate, you have probably been looking at the market trends. The pundits have a lot to say about the state of the real estate market in today's economy. With all economic indicators pointing up, the housing market is set to take off.



National Public Radio (NPR) says that "Economists see several reasons why 2015 might be a banner year for homebuying..." and the one thing they predict will pace the process is that interest rates will likely rise. Current low interest rates mean NOW is the time to buy. Read [NPR's Housing in 2015: Four Reasons for Optimism \(And One For Worry\)](#) to learn more.

Quicken Loans names a pending increase in interest rates among their top reasons to buy. With current low rates in place, and the Fed's plan for change, early 2015 looks to be the best time to secure the lowest rates. They predict that by mid-2105 we will see increases.

Forbes says that interest rates are among several reasons the housing market is seeing recovery and the new stability is the new normal. Home prices are rising at a steadier rate, but still faster than incomes. Rents are also rising faster than incomes, pushing more buyers into the market. Forbes and Zillow, the real estate juggernaut, are among the many who point to millennials entering the housing market as a major factor in price increases across the board. With good credit and looser lending standards, the millennial generation is making a strong move into the home buying market and affecting pricing and available inventory.

Anna Maria Sales Team's
FOR SALE!



**3 bed/ 3 bath waterfront home
Harbour Isles**

\$589,000

This beautiful Coach style home shows like a model! Exclusively available Nassau design includes over \$40,000. in upgrades. This home is light, bright and ready to move right in. A stunning 3 bed/3 bath home located in Harbor Isle, a gated waterfront community on Anna Maria Sound with all the amenities! Come enjoy the incredible views from your private sun room in this impeccably kept home located on a quiet cul-de-sac next to the preserve. Custom features highlight this gorgeous, open space with private elevator...

[Learn More](#)

Kiplinger's Housing Outlook for 2015 predicts sales of existing homes to grow 8% in 2015, which are likely to "match or exceed what would have been considered average between 1999 and 2002". The bottom line is incomes and employment are rising, increasing the demand for housing even further. Read the full report [here](#).

2015 will see continued growth. With homebuilding steady, inventory is leveling off, continuing to push prices. Find that perfect spot now, and lock in the best rates and the best prices.



When you think about it, Anna Maria Island has it all...the beauty of the pristine beaches with the island lifestyle, shops and a foodies' paradise. All of this with easy access to international airports, the resources of top medical facilities, and beautiful fine arts and culture. It is paradise!

NOW is the time to find your piece of it, and enjoy your island time for years to come...

To purchase your dream spot, contact us today!

The Anna Maria Sales Team

Kathleen White & Erin Joy Heckler

www.AnnaMariaSales.com

Whether buying or selling, the Anna Maria Sales Team is here for all your real estate needs.

Contact :

Kathleen White

941-773-0165

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or

Erin Joy Heckler



2 bed/ 2 bath Villa
Perico Bay Club
\$230,000

Bright & beautiful, this 2 bed/2 bath villa is a perfect Florida getaway! From its eat-in kitchen, to its enclosed lanai, this private sanctuary has it all...

[Learn more](#)



Contract Pending!
4 unit beach resort
DIRECT GULF FRONT
\$1,850,000

Direct Gulf Front property located in the heart of the island! Beautiful views & unlimited potential!

941-448-5616
 Erin@IslandReal.com



Expert picks for great buys in today's market!

Contact Kathleen & Erin
for more info today!

Great Value-

Wonderful potential in this 2/1 single family pool home only a block to the beach!

ONLY \$339,000

Great Investment-

Adorable 2/1 pool home with great rentals - a frisbee throw to the beach -

ONLY \$474,900

Great Potential-

Large 3/2 townhome in fantastic community with all the amenities!

ONLY \$419,000

Great Location-

Gulf Front condo! Beautiful views from this 2/2 condo directly on the beach!

ONLY \$599,000

Anna Maria Sales Team's
SOLD!

WE SOLD -

3802 6th -

\$436,000

Gorgeous 3/2 townhome only
blocks to the beach!

WE SOLD -

312 66th -

\$409,000

Wonderful 2/1 a hop, skip &
jump to the beach!



Anna Maria Sales Team

"The Anna Maria Sales Team ~ your Island experts for your Island life..."



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